



Dorilton Capital is a family equity office with a focus on control investments in lower middle and middle market companies.

# Dorilton Capital

## COMPANY OVERVIEW

Dorilton Capital is a private investment firm seeking to acquire, recapitalize and support the growth of small to medium-sized businesses across a range of industry sectors. We seek control situations and prefer to partner with incumbent management to create value over the long term. Since inception, including bolt-on acquisitions, Dorilton Capital has completed over 40 transactions.

Please direct all opportunities and communications to: [newdeals@doriltoncapital.com](mailto:newdeals@doriltoncapital.com)

## ABOUT US

### I. PATIENT CAPITAL

- We represent the investment office of a European family and have no fixed investment period
- We prefer to create value over the long-term by reinvesting cash flow and avoiding excessive leverage

### II. PARTNERSHIP

- We work actively with existing management teams recognizing that long-term business success is the result of a team effort
- Dorilton provides 1) additional capital for acquisitions and growth projects, and 2) operations support and expertise to take our companies to the next level

### III. CONTINUITY

- We partner with companies that are led by strong management teams and that have a successful history and culture
- We firmly believe in our companies continuing with the elements that have made them successful

## OUR FOCUS



### TARGET COMPANIES

- Established businesses with demonstrated profitability and cash flow generation
- Strong management teams
- Leadership in a market segment or geography
- New platform companies with EBITDA generally between \$3m and \$25m
- Smaller companies can be considered as bolt-ons to our existing portfolio companies



### ACQUISITION STRUCTURE

- Only consider change of control transactions
- Existing equity holders to retain a significant ongoing equity interest post transaction for new platforms
- Invest in the common equity side-by-side with management shareholders
- Conservative in our use of leverage in transactions



### TARGET INDUSTRIES

- Industrial Services including industrial cleaning, calibration services, and equipment rental
- Healthcare Services including home health, hospice, compliance, specialty pharmacy, physician practices, and healthcare management
- Testing and Inspection including non-destructive testing services and equipment
- Rigging, crating, millwrighting, and other heavy equipment transportation

## PATIENT CAPITAL








## PARTNERSHIP

## CONTINUITY



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COMPANY	DESCRIPTION
 Fulshear, TX      2018	<p><b>AUT Solutions Group, LLC</b></p> <p>AUT Solutions is an innovation leader in designing and manufacturing products for Advanced NDT specializing in automated corrosion mapping equipment and flaw detection inspection systems including its leading automated ultrasonic scanners the AccuTrak and the AccuScan.</p>
 PEI, Canada      2012	<p><b>Island Abbey Foods Ltd.</b></p> <p>Island Abbey Foods is a specialty food science company and the only company in the world to have perfected a manufacturing technology to transform honey into a solid form. The company has several branded products in the market under the Honibe name and has partnerships for co-branded and private label products.</p>
 Albany, OR      2019	<p><b>MEI Rigging &amp; Crating, LLC</b></p> <p>MEI Rigging &amp; Crating is one of the largest U.S. providers of machinery moving, millwrighting, installation, crating and export packing services. MEI has over 20 years of expertise in rigging heavy, complex industrial and manufacturing equipment. The company has a wealth of specialist experience in fast growing vertical markets including data centers, semiconductors and manufacturing.</p>
 Krotz Springs, LA      2014	<p><b>Midwest Cooling Tower Services, LLC</b></p> <p>Midwest Cooling Tower Services is a full service cooling tower repair and rebuild company. They offer a range of cooling tower maintenance and services, including upgrades, repairs, emergency work, basin cleaning and inspections. Midwest also provides rental mobile cooling tower units for replacement or augmented cooling capacity and distributes cooling tower parts to OEMs and other service providers.</p>
 Youngstown, OH      2011	<p><b>National Heat Exchange Cleaning Corporation</b></p> <p>National Heat Exchange Cleaning Corporation provides heat exchanger and cooler cleaning services as well as retubing, epoxy coating and maintenance services to a wide array of industries including the power, petrochemical, food and beverage and data center industries.</p>
 College Station, TX      2011	<p><b>Traditions Health, LLC</b></p> <p>Traditions Health is a holding company that focuses on health care industry related businesses. Traditions currently provides care to over 1,300 patients across fifteen home health and hospice offices including twelve in Texas and three in California. In addition, the company also provides consulting services and online policy manuals.</p>
 Sulphur, LA      2010	<p><b>Versa Integrity Group, Inc.</b></p> <p>Versa Integrity Group offers a full range of inspection and maintenance repair services to industrial, refining and chemical plants, offshore oil platforms and other industries including nondestructive evaluation inspection, automated ultrasonic testing and high-end evaluation technologies such as phased array, time of flight diffraction and rope access.</p>
 Loveland, CO      2014	<p><b>Western Energy Support &amp; Technology, Inc.</b></p> <p>Western Energy Support &amp; Technology is a holding company that comprises seven different companies: CEESmaRT, CEESI, CEESlowa, Flow Systems, Graftel, GTW Labs and LK Industries. These companies provide the fluid flow measurement industry with expertise in calibration, consulting and manufacturing of test equipment.</p>

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